

# Executive Summary

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***Career Services is committed to empowering students and graduates to develop their sense of purpose through formal study and active engagement beyond the classroom.***

The stated mission of career services at St. Lawrence University cited above is followed by this aim: *We work to establish a network of support to help students navigate their own development with confidence as they explore career options, advance their personal brand, expand their experiences and thrive in a dynamic world.* Among the many ways we assess our effectiveness in carrying out our work in the context of the university's overall mission is to capture the first destination outcomes of St. Lawrence graduates, who are beginning their careers in a diverse and ever-changing world. This study of the Class of 2018 features those outcomes, reflecting initial stages of what we believe is a hallmark of liberal arts education: practical preparation for a lifetime of productive and purposeful work.

Like most St. Lawrence graduating classes over the past decade, over 95 percent of the Class of 2018 are either working or engaged in further education. Survey results show a slight outcomes decline from the previous class (from 96.6% to 95.4%) but the overall record of high achievement in a wide variety of career paths and continuing education is sustained. The offices of Career Services and Institutional Research collaborate each year to conduct this study that captures early outcomes of new alumni. The Class of 2018 survey was launched in December, 2018, about 6 months after commencement, and closed in early February, 2019. The results provide details on where 2018 graduates have landed, including data on most popular industries, job functions, their median and mean salaries, work satisfaction and continuing education pursuits. Also, the 2018 graduates reported on the importance of various undergraduate activities and experiences that helped to shape their current situation, such as co-curricular activities, internships, interactions with faculty, staff, alumni and other campus resources. A total of 374 of the 511 graduates (those completing their degrees in May 2018 and August 2018) completed the survey for a 73.2 percent response rate, which is identical to the previous year's rate and well above the 65 percent minimum and less restrictive\* "knowledge rate" set by the [National Association of Colleges and Employers](#).

*\*This study includes only self-reported data collected through the follow-up first destination survey itself; NACE standards allow for schools to collect data from various legitimate sources, not only student survey responses but also employer-, parent-, or faculty-provided information, LinkedIn profiles, other online sources, and fellow graduates to arrive at an overall "knowledge rate."*

Selected findings of the survey and study are highlighted here:

Fewer graduates of 2018 are engaged immediately in continuing education than in previous years. Nearly 20 percent of the Class of 2017 and 19.1 percent of the Class of 2016 matriculated in further full-time study soon after graduating, while 15.9 percent of the 2018 cohort report continuing education as their primary activity. A decline in graduate study enrollment when the overall job market is strong is not unusual, and this drop in immediate enrollment might be attributed to that general phenomenon. Data from other sources such as the National Student Clearinghouse show that within 5 years of graduating, 43 percent of St. Lawrence alumni are engaged in further study, suggesting that many work for a few years before enrolling in graduate or professional programs. There is no reason to think this class would be much different, but only time will tell. Programs in education, science and technology, and social sciences top the list of further study destinations.

The mean salary increased from \$41,524 (2017) to \$44,966 (2018), with the median salary at \$44,500.

Most of the Class of 2018 is either very satisfied (49 percent) or generally satisfied (43 percent) with their current work; 82 percent report that their work is directly or somewhat related to their desired career path, up from 81 percent in 2017, and 85 percent indicate their current position is one that would typically be held by someone with a bachelor's degree.

Over one-third of the respondents with full-time work reported having secured their employment prior to graduation (35 percent), with another 15 percent within one month, 24 percent within 2-3 months, and the remaining quarter finding work 4 months or longer after graduation. This class settled into work more quickly than the previous year's class, with half securing employment within a month of graduating.

Top industries employing this cohort of graduates are finance, K-12 education, health services and health care, advertising/marketing/public relations/design, travel and tourism, and retail/wholesale, followed by non-profits/social entrepreneurship/NGOs, software development, and insurance. Research science, higher education, environmental science/engineering/energy, fine and performing arts/fashion/entertainment, government/policy/think tanks/international, and information technology services also had strong showings in the industry category. The top job function reported is sales/account management/customer service with education/teaching/coaching and financial services/accounting/banking a close second and third. Research/analysis/laboratory and field science followed by administrative/management/support and marketing/public relations/media/communications rounded out the top six types of work.

Among the greatest influences on “sources of employment” are internships or previous employment, the St. Lawrence alumni network, current and former St. Lawrence students, St. Lawrence faculty and staff, and parents or friends of other SLU students. These results reflect and support the emphasis we place on connections and networking in our programs and in our one-on-one coaching of students.

Internship participation remained strong with nearly 70 percent of survey respondents indicating they had participated in at least one as an undergraduate, with many reporting multiple internships and an increasing number in experiences that are paid -- 68.5 percent were paid compared to 65 percent in 2017 and 55.5 percent in 2016. We continue to grow our [Internship Fellowship](#) program, having made it a priority of the [Campaign for Every Laurentian](#). The generosity of donors and a growing endowment help to offset the cost of living and travel expenses that students incur during summer internship experiences. Also, many students experience internships through the curriculum, especially in St. Lawrence study away programs.

Early engagement with Career Services continues with over 60 percent of survey respondents reporting they visited the office or attended career-focused events during their first year. This percentage has climbed from 44 percent of the 2016 graduates and 51 percent of 2017 graduates. “Early and often” messaging and growing partnerships with First Year Program faculty and other campus groups have helped us to meet this priority. Engagement as sophomores also increased by nearly 10 percent with 75 percent reporting they had at least one encounter during their sophomore year.

This information is shared with the St. Lawrence community including University Communications, Admissions, academic departments and University Advancement to assist them in accomplishing their work objectives and with the general public through prominent placement on the University’s web site and in other media. The results also serve as a source of pride as we celebrate our graduates’ successes.

I wish to express my special gratitude to Christine Zimmerman and Jasmine Patraw of Institutional Research, Ann Pedersen and Michelle Gould, Career Services, and all of the 2018-19 Career Services Interns, under the supervision of Tiara Davis, for their help with the survey and this report.

Respectfully submitted,



Ron Albertson, Director of Career Services, June 2019

# Top Career Industries and Functions

The top 5 career industries represented by the Class of 2018 for those employed full-time are listed below.

RANK	FIELD	% OF RESPONDENTS	# OF RESPONDENTS
1	Finance/Banking	13%	35
2	Education/K-12	9%	23
3	Health Services/Health Care	6%	15
4	Travel & Tourism	5%	14
5 (TIE)	Advertising/Marketing/Public Relations/Design	4%	12
5 (TIE)	Retail/Wholesale	4%	12

Other industries with 5 or more responses include insurance (10), higher education (10), research science (9), nonprofits/social entrepreneurship/NGOs (9), software development (8), information technology Services (7), government/policy/think tanks/international (6), environmental science/energy/engineering (6), biotech/pharmaceuticals (6), fine & performing arts/fashion/entertainment (5), law & advocacy (5), manufacturing/consumer goods/construction/other (5) and business services, other (5).

Graduates were also asked about their specific job function. The top 5 job functions for the Class of 2018 follow.

RANK	JOB FUNCTION	% OF RESPONDENTS	# OF RESPONDENTS
1	Sales/Account Management/Customer Service	16%	47
2 (TIE)	Financial Services/Accounting/Banking	12%	37
2 (TIE)	Education/Teaching/Coaching	12%	37
4	Administration/Management	8%	24
5 (TIE)	Research/Analysis/Laboratory & Field Science	8%	23
5 (TIE)	Marketing/PR/Media/Communications	8%	23

Other job functions with multiple responses include consulting, information technology/computer engineering/software development, operations/human resources/purchasing/quality assurance, healthcare services, engineering (non-computer), community & social services/legal services, and creative arts/design/multimedia

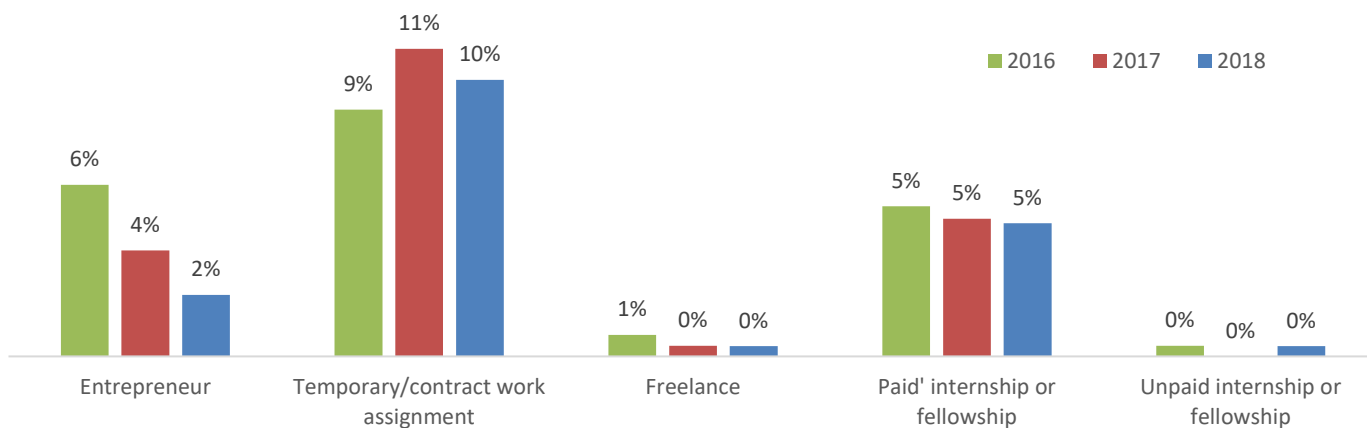
# Employment Type

We've been tracking changes in how recent graduates classified their "employment type" over the past several years, noting that more St. Lawrence University graduates identified their type of work as "entrepreneur" or "temporary/contract work" than in previous years. The trend that showed a steady rise from 7 percent in 2015 to 9 percent in 2016 to 11 percent of the 2017 graduates in full-time employment who identified their employment type that way seems to have abated a bit in the 2018 cohort, with just 10 percent in temporary/contract work assignments. Popular media have reported extensively on the growing "gig economy," and our graduates in recent years seem to reflect that shift, although 82 percent of 2018 graduates in full-time work report they are employed in more traditional job types.

## Full-Time Employment Type of Primary Job

	2018		2017		2016	
	n	%	n	%	n	%
Entrepreneur	6	2%	10	4%	16	6%
Temporary/contract work assignment	27	10%	29	11%	23	9%
Freelance	1	0%	1	0%	2	1%
Paid' internship or fellowship	13	5%	13	5%	14	5%
Unpaid internship or fellowship	1	0%		0%	1	0%
All other work categories	221	82%	207	80%	201	78%
<b>Total Primary Job</b>	<b>269</b>	<b>100%</b>	<b>260</b>	<b>100%</b>	<b>257</b>	<b>100%</b>

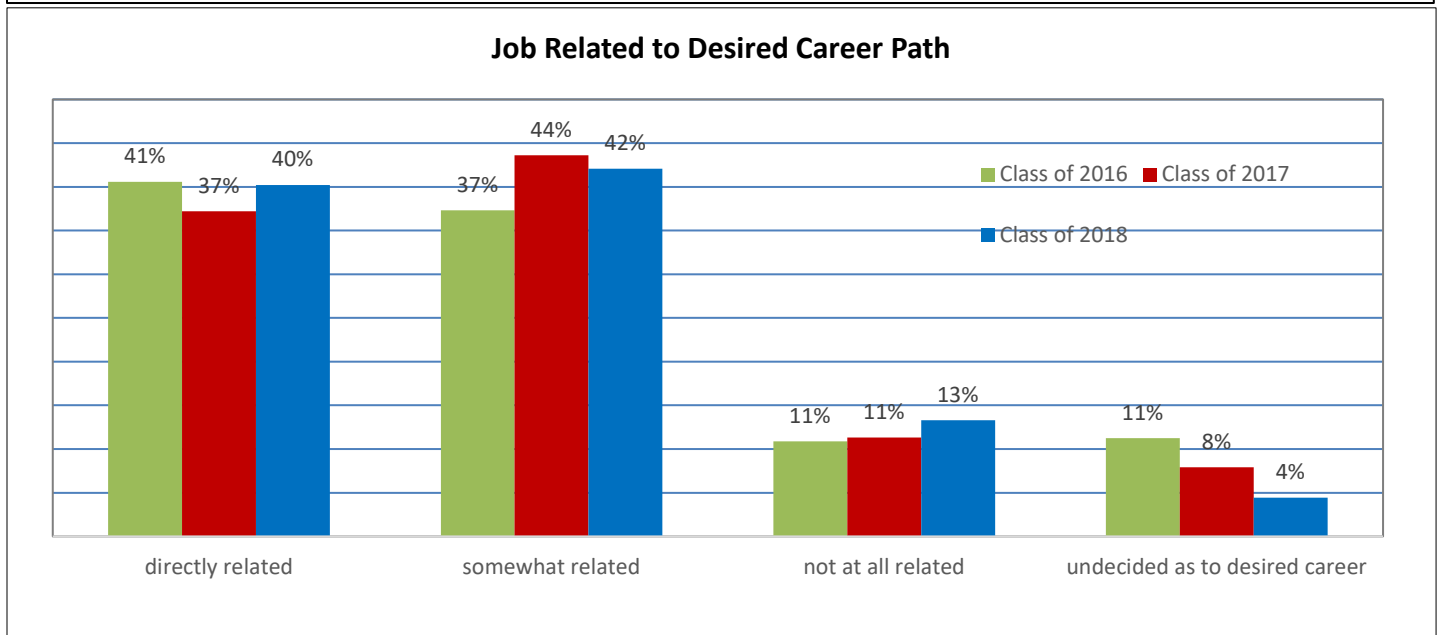
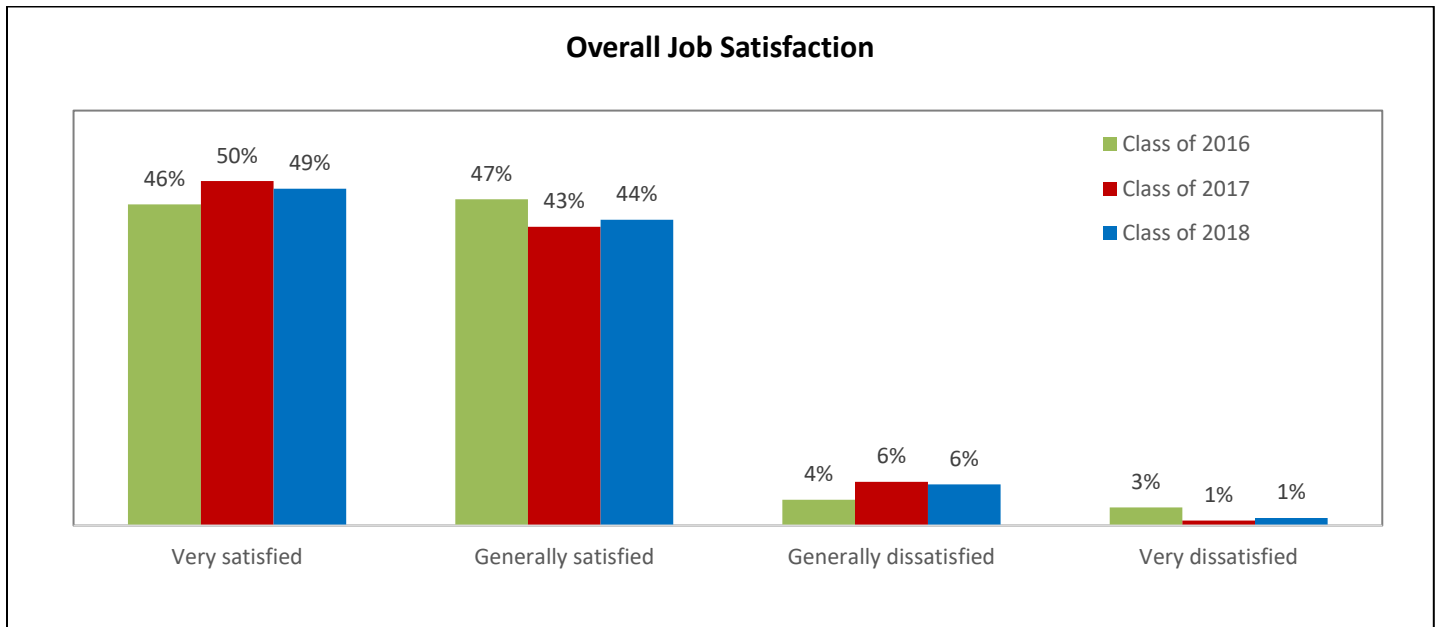
Select Employment Types of Primary Job for those FT Employed by Year



# Job Satisfaction and Relation to Career Path

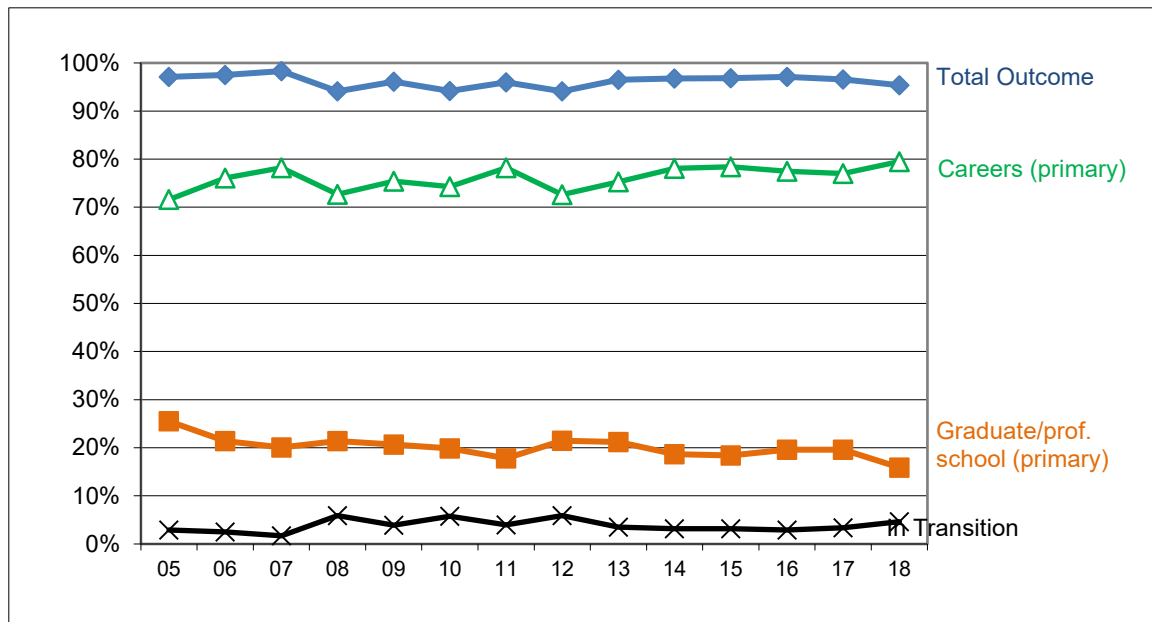
## Satisfaction

Overall job satisfaction remained strong with nearly half of 2018 graduates reporting they are “very satisfied” with their work, matching last year’s class at 93 percent who are either “satisfied” or “very satisfied.” Eighty-two percent report their work is either directly related or somewhat related to their desired career path, and 85 percent are in positions that would typically be held by someone with a bachelor’s degree or higher.



# Final Report Outcome Comparison: 2005-2018

Fewer graduates of 2018 are engaged immediately in continuing education than in previous years. Nearly 20 percent of the Class of 2017 and 19.1 percent of the Class of 2016 matriculated in some form of further full-time study soon after graduating, while 15.9 percent of the 2018 cohort report continuing education as their primary activity. A decline in graduate study enrollment when the overall job market is strong is not unusual, and this drop in immediate enrollment might be attributed to that general phenomenon.



Class of	Careers (primary)	Continued Education (primary)	In Transition	Outcome Rate	Not seeking employment or grad school	Reporting Rate
05	71.6%	25.5%	2.9%	97.1%	5	65.1%
06	76.1%	21.4%	2.5%	97.5%	5	62.4%
07	78.2%	20.1%	1.7%	98.3%	3	62.6%
08	72.7%	21.4%	5.9%	94.1%	2	75.7%
09	75.4%	20.7%	3.9%	96.1%	10	83.6%
10	74.3%	19.9%	5.8%	94.2%	4	75.5%
11	78.2%	17.8%	4.0%	96.0%	3	76.9%
12	72.6%	21.5%	5.9%	94.1%	6	78.9%
13	75.3%	21.2%	3.5%	96.5%	7	76.4%
14	78.1%	18.7%	3.2%	96.8%	2	82.3%
15	78.4%	18.4%	3.1%	96.9%	1	79.4%
16	77.5%	19.6%	2.9%	97.1%	5	77.4%
17	77.0%	19.6%	3.4%	96.6%	2	73.2%
18	79.5%	15.9%	4.6%	95.4%	4	73.2%

# Outcome Rate Class of 2018

## Careers

Employed FT	246	66.5%
Employed FT Volunteer	16	4.3%
Employed FT Continuing Ed PT	7	1.9%
Employed FT Volunteer Continued Ed PT	1	0.3%
<b>Total Employed Full-Time</b>	<b>270</b>	<b>73%</b>
Employed PT	22	5.9%
Employed PT Continuing Ed PT	1	.3%
<b>Total Employed Part-Time</b>	<b>23</b>	<b>6.2%</b>
Internships or research experience, unpaid	1	.3%

<b>Total Primarily Pursuing a Career</b>	<b>294</b>	<b>79.5%</b>
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## Continuing Education

Continuing Ed FT	26	7.0%
Continuing Ed FT Volunteer/Internship/Unpaid	0	0%
Continuing Ed FT Employed FT	19	5.1%
Continuing Ed FT Employed PT	13	3.5%
Continuing Ed PT	1	0.3%
<b>Total Primarily Continuing Education</b>	<b>59</b>	<b>15.9%</b>

<b>Total Primarily Pursuing Education</b>	<b>59</b>	<b>15.9%</b>
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## Transition

Transition - Pursuing Employment or Graduate School	17	4.6%
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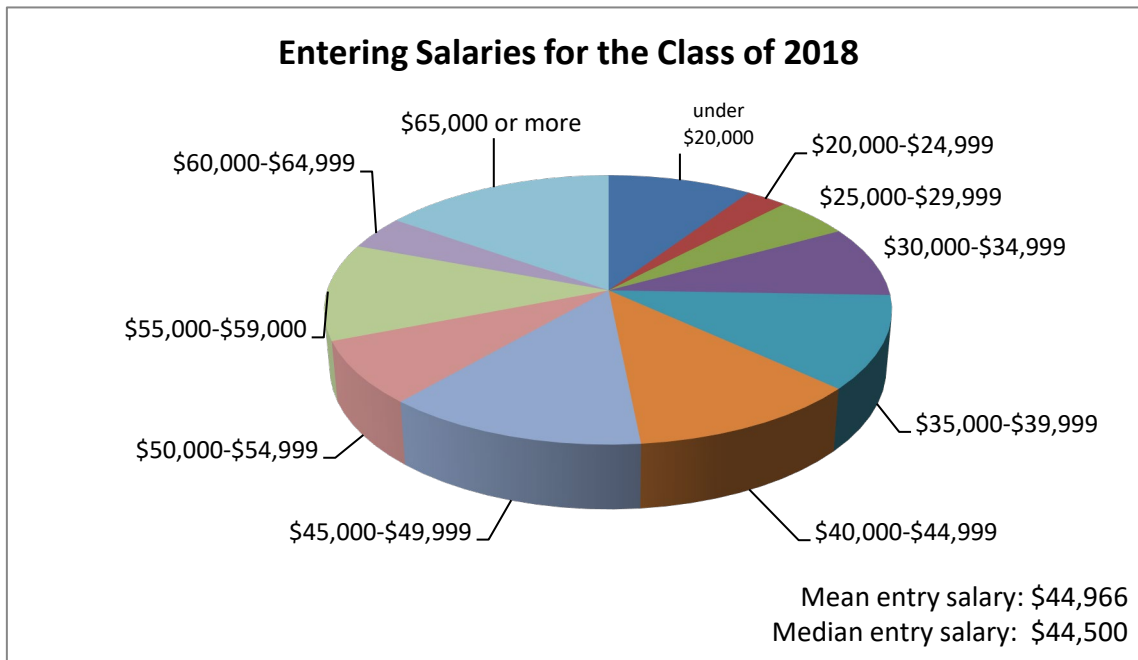
## Summary

	Outcome	Total	%
<b>Final Outcome Rate</b>	<b>353</b>	<b>370</b>	<b>95.4%</b>



# Entering Salaries for the Class of 2018

Mean and Median Salary Ranges For those Employed Full-Time



Most 2018 graduates are in positions that typically require a bachelor's degree or higher:

Is your current position one that would typically be held by someone with a bachelor degree or higher?

	Class of 2018		Class of 2017		Class of 2016	
<b>yes</b>	<b>228</b>	<b>85%</b>	<b>235</b>	<b>86%</b>	<b>236</b>	<b>86%</b>
no	40	15%	39	14%	38	14%
Total	268	100%	274	100%	274	100%

# Influential Sources of Employment for Class of 2018

This chart shows most influential sources of current employment for 2018 graduates (ranked by order of importance):

<b>Sources of Employment (for full-time employed)</b>					
<b>NEW CATEGORIES</b>				<b>Full-time Employed</b>	
				<b><u>Class of 2018</u></b>	
				<b>#</b>	<b>% grad</b>
<b>1</b>	Internship/previous employment			87	15.9%
<b>2</b>	SLU Alumni Network			80	14.6%
<b>3</b>	SLU faculty/staff			55	10.1%
<b>4</b>	Career Services Databases (Handshake)			43	7.9%
<b>5</b>	On-campus networking events			41	7.5%
<b>6</b>	Parents or friends of other SLU students			37	6.8%
<b>7</b>	Current/former SLU students			36	6.6%
<b>8</b>	Off-campus networking events			29	5.3%
<b>9</b>	SLU Connect (Career Exploration Travel Program)			25	4.6%
<b>10</b>	Extended network (family/friends)			20	3.7%
<b>11</b>	Trustees of SLU			18	3.3%
<b>12</b>	Direct application			17	3.1%
<b>13</b>	LINC Program			14	2.6%
<b>14</b>	Off-campus recruiting events			11	2.0%
<b>15</b>	On-campus interview			10	1.8%
<b>16</b>	LinkedIn			4	0.7%
<b>17</b>	Recruitment firm/headhunter			3	0.5%
<b>18</b>	Graduate program			1	0.2%
<b>19</b>	<i>Other</i>			16	2.9%
				<b>Total responses</b>	<b>547</b>
				<b># Unduplicated responses</b>	<b>234</b>

# Sampling of Employers and Job Titles

## Sampling of 2018 Graduates' Jobs by Industry Sector/Location

### Arts/Communication

North Country Public Radio	North Country at Work Outreach Coordinator	Canton, NY
Metropolitan Museum of Art	Curatorial Intern	New York, NY
Curley Company	Public Relations Intern	Washington, DC
PAN Communications	Asst. Account Executive	San Francisco, CA
Yellowstone Club	Outdoor Pursuits Reservation Coordinator	Big Sky, MT
Capital FM Kenya	Radio Producer	Nairobi, Kenya
Universal McCann	Associate, Portfolio Management	New York, NY
TechTarget	Campaign Operations Associate	Boston, MA
AspireIQ	Marketing Coordinator	San Francisco, CA
Stept Studios	Production Coordinator	Los Angeles, CA
Adworkshop	Production Project Coordinator	Lake Placid, NY
The Newsetter	Editorial & Community Manager	New York, NY
Advantage Media Solutions	Digital Media Coordinator	Boston, MA
Pandora Media	Associate Account Manager	New York, NY

### Business/Finance

Huron Perth Healthcare Alliance	Finance Clerk	Seaforth ON, Canada
Omni Navitas	Development Associate	Boston, MA
AXA Advisors	Financial Consultant	New York, NY
BNY Mellon	Tax Compliance Specialist	East Syracuse, NY
Brown Brothers Harriman	Client Account Manager	Boston, MA
J.P. Morgan Chase	Private Client Banker	New York, NY
Yankee Farm Credit	Loan Doc Specailists	Middlebury, VT
OTR Capital	Business Development Representative	Denver, CO
Eaton Vance	Fund Administration Associate	Boston, MA
Performa	Investor Operations Data Analyst	Burlington, VT
T. Rowe Price	Workplace Investor	Owings Mills, MD
PitchBook Data	Sales Development Representative	New York, NY
Ameriprise Financial Services	Financial Advisor	Boston, MA
Fidelity Investments	Financial Representative	Boston, MA
Walker & Dunlop	Loan Analyst	Needham MA
Goldman Sachs	Analyst	Salt Lake City, UT
Jackson, Grant Investment	Operation Associate	Stamford, CT
Morgan Stanley	Client Service Associate	Boston, MA
Mercer	Implementation Analyst	Boston, MA
S&P Global	Associate	New York, NY
Ridgetop Research	Associate	New York, NY

M&T Bank	Management Development Program	Buffalo, NY
Clarity Capital Partners	Financial Advisor	New York, NY
Gerson Lehrman Group	Senior Associate	Austin, TX
Walker & Dunlop	Underwriting Analyst	Walnut Creek, CA
Aspen Grove Capital, LLC	Analyst	Vail, CO
Reorg Research	Client Relations Manager	London, UK
Spring11	Commercial Real Estate Underwriting Analyst	New York, NY
Jumbo Capital Management	Analyst	Quincy, MA
Neptune Financial	Analyst	San Francisco, CA
Canaras Capital Management	Junior Analyst	New York, NY
Cantor Fitzgerald	Analyst	New York, NY
UBS Asset Management	Junior Analyst	New York, NY
Morgan Stanley	Analyst	New York, NY

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**Business/Non-Finance**

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Wayfair	Buyer	Boston, MA
Enterprise Holdings	Management Trainee	Hamburg, NY
Arthur J. Gallagher	Analyst	Boston, MA
Britton Lumber	Sales/Purchasing	Fairlee, VT
Enterprise Rental	Management- Trainee	Boston MA
Ralph Lauren	Assistant Merchandiser – Women’s Polo Accessories	New York, NY
Wayfair	Merchandising Associate	Boston,MA
Seaboard Solar	Assistant Project Manager	New Milford, CT
Scrag Mountain Maple	Operations Manager	Waitsfield, VT
CLEARresult	Energy Consultant	Boston, MA
Tory Burch	Wardrobe Assistant	New York, NY
Avanti Systems	Engineer	Greenwich, CT
Cintas	Service Supervisor	Woonsocket, RI
JW Construction	Estimator	Burlington, MA
ShopOne Centers REIT	Financial Analyst	New York, NY
Water Line	Director of Parts Sales	North Kingstown, RI
Kantar Worldpanel	Business Associate	New York , NY
Granite Telecommunications	Regional Account Manager	Quincy MA
Pearl Meyer	Executive Compensation Analyst	Boston, MA
Robert Half	Legal Recruiting Manager	San Jose, CA
IAT Insurance Group	Product Manager	Raleigh, NC
Round Hill Club	Assistant Squash Professional	Greenwich, CT
NERA Economic Consulting	Research Associate	New York, NY

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## Education

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Louisiana State University	Curatorial Assistant	Baton Rouge, LA
University of New Haven	Math and Chemistry Tutor	West Haven, CT
Brookwood School	Teaching Apprentice	Cooperstown, NY
The Alzar School	Teaching Fellow	Cascade, ID
St. Lawrence University	Assistant Director of the Peterson Quantitative Resource Center (PQRC)	Canton, NY
Cambridgeport School	Assistant Teacher	Cambridge, MA
Alexandria Central School	Substitute Teacher	Alexandria Bay, NY
St. Lawrence University	Graduate Assistant, Outdoor Program	Canton, NY
Britannica Educational Center	English Teacher	Sofia, Bulgaria
Arapahoe Basin	Snowboarding instructor	Dillon, CO
Colgate University, African and Latin American Studies Department	Program Assistant	Hamilton, NY
Yale University	Research Assistant	New Haven, CT
EF - Education First	Program Consultant	Boston, MA
Wolf Ridge Environmental Learning Center	Graduate Naturalist	Finland, MN
Misericordia University	Men's Soccer Graduate Assistant	Dallas, PA
Community of Madrid	Language Auxiliar	Madrid, Spain
Camp Allen	Outdoor and Environmental Educator	Navasota, TX
Colonial Williamsburg Foundation	Orientation Interpreter	Williamsburg VA
EUREKA! McConnell Science Museum	Assistant Steam Instructor	Grand Junction, CO
Lanhu Cultural Exchange Center	English Second Language Teacher	Changsha, Hunan, China
Council on Intercultural Educational Exchange	Language Assistant	Madrid, Spain
Knox Middle School	Math Teacher	Johnstown, NY
Oneonta Family YMCA	Assistant Teacher	Oneonta, NY
Montessori School of Rochester	Teacher Assistant	Rochester, NY
The University of the South	Assistant Field Hockey and Assistant Lacrosse Coach	Sewanee, TN
Williston Enrichment Center	Assistant Teacher	Williston, VT
Saratoga EOC Head Start	Assistant Teacher	Saratoga Springs, NY
Carroll School	Teacher's Assistant	Lincoln, MA
The Fessenden School	Teaching Intern	Newton, MA
Vermont Academy	Math Teacher	Saxton's River, VT
Killington Mountain School	Sales/Alpine Ski Coach	Killington, VT
Apogee Adventures	Assistant Director	Brunswick, ME
Clarkson University	HEOP Admissions and Academic Counselor	Potsdam, NY
New England Center for Children	Level 2 Teacher	Southborough, MA
Massachusetts Institute of Technology	Human Resources Rep 1/Receptionist	Cambridge, MA
St. Lawrence University	Assistant Director of Annual Giving	Canton, NY
SoIbe Learning	Marketing	Chestnut Hill, MA
Albany Community Charter School	Fourth grade ELA teacher	Albany, NY
Uncommon Schools	Math Teacher	Rochester, NY

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## Sciences & Health

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Planned Parenthood of Metropolitan DC	Communications Intern	Washington DC
Capital Blue Cross	Government Programs Intern for Senior Medical Director	Harrisburg, PA
Colony Park Animal Hospital	Veterinary Assistant	Cary, NC
FB Environmental	Project Assistant	Portland, ME
Novartis Institutes for BioMedical Research, Inc.	Postbaccalaureate Scholar	Cambridge, MA
Walgreens	Certified Pharmacy Technician	Midwest City, OK
California Conservation Corps Watershed Stewards Program, US Forest Service	Watershed Stewards Program Member	Orleans, CA
Cayuga Medical Center SUNY Upstate Medical University	Admissions Graduate Assistant	Ithaca, NY Syracuse, NY
Adirondack Research	Research Assistant	Saranac Lake, NY
Valley Vista	Recovery Specialist	Vergennes, VT
Adirondack Dental	Treatment Coordinator	Potsdam, NY
CNY Services	Case Manager	Syracuse, NY
Johns Hopkins University School of Medicine	Research Technologist	Baltimore, MD
Albany Medical College	Research Technician	Albany, NY
Wellesley College	Research Assistant	Wellesley, MA
Haematologic Technologies Inc.	Laboratory Technician	Essex Junction, VT
Denison Pharmaceuticals	Lab Technician	Lincoln, RI
Planned Parenthood of the North Country	External Affairs Coordinator	Canton, NY
Harvard Medical School	Research Assistant	Boston, MA
St.Germain Collins	Environmental Health and Safety Specialist	Westbrook, ME
Memorial Sloan Kettering Cancer Hospital	Clinical Research Coordinator	New York, NY
ExxonMobil Research and Engineering	Research Technician	Clinton, NJ
Ora Clinical Research	Recruiter	Andover, MA
Regeneron	Biotech Production Specialist II	Albany, NY
Maine Medical Centrr	Systems analyst, business intelligence developer	Portland, ME
RxSense	Business Analyst	Boston, MA
Brewster Ambulance	Paramedic	Weymouth, MA
Areofarms	Mechanical Engineer	Newark, NJ
The Johns Hopkins Applied Physics Laboratory	Spacecraft Power Electronics Engineer	Laurel, MD
athenahealth	Rules & Format Management Associate	Watertown, MA

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## Social Impact/Government

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Edible School Yard NYC Center for Civic Engagement, Binghamton University	Development and Communications Specialist	Brooklyn, NY
United Way, Greater Lehigh Children's Home of Jefferson County	Community Schools Graduate Assistant	Binghamton, NY
Law Office of Melanie Shapiro	Lehigh Valley Reads - Vista	Allentown, PA
Renewal House	Marketing & Events Coordinator	Watertown, NY
Center for the Advancement of the Steady State Economy	Legal Assistant	Dedham, MA
Planned Parenthood of Northern New England	Child Advocate	Canton, NY
True North Wilderness Program	Administrative Specialist	Arlington, VA
U.S. House of Representatives	Philanthropy Associate	Portland, ME
AccuStaff	Wilderness Therapy Field Guide	Waitsfield, VT
Vernon & Ginsburg, LLP	Staff Assistant	Washington, D.C.
Maine Department of Transportation	Legal Assistant	Albany, NY
Berkshire Farms	Paralegal	New York, NY
Langrock Sperry and Wool LLP	Assistant to the Legislative Liaison	Augusta, ME
Year Up	Family Specialist	Elizabethtown, NY
Young Americans for Liberty NYS Assembly – Ways & Means Committee	Legal Assistant	Burlington, VT
United States Attorney's Office	Operations and Development Coordinator	Washington, DC
Vermont Democratic Party	Great Plains Regional Director	Arlington, VA
DC Metropolitan Police Department	Legislative Fiscal Analyst/Economist – Tax Policy Branch	Albany, NY
Federal Deposit Insurance Corporation	Paralegal: Organized Crime & Gang Unit	Boston, MA
Carbon Lighthouse	Communications Director, Spokesperson	Montpelier/Burlington, VT
Federal Emergency Management Agency	Police Officer	Washington, DC
	Financial Institution Specialist	New York, NY
	Analyst	San Francisco, CA
	Project Manager	Concord, NH

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## Technology Sector

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Bitly	Sales	New York, NY
Lockheed Martin	Multifunctional Financial Analyst	Syracuse, NY
iMedRIS Data Corporation	Project Manger	Redlands, CA
Workbridge Associates	Recruiter	Boston, MA
Zillow	Client Engagement Specialist	Denver, CO
TransPerfect	Project Coordinator	New York, NY
Dealer.com	Campaign Coordinator	Burlington, VT
Medasource	Account Executive	Boston, MA
Yelp	Account Executive	Washington, DC
HubSpot	Order Management Specialist	Cambridge, MA
Revature	Business Analyst	Tampa, FL
Frazer Computing	Software Developer	Canton NY
PECK Electric	Solar Designer	South Burlington, VT

Atlassian	Enterprise Development Representative	Boston, MA
Avidyne Corp	Software engineer	Concord, MA
Backroads	User support specialist	Berkeley, CA
Toast	Sales Associate	Boston, MA
Synthesio	Sales & Marketing Analyst	New York, NY
Oracle	Business Development Consultant	Burlington, MA
Enfall	Scientific Software Developer	Austin, TX
Galatea Associates	Software Associate	Somerville, MA
IBM	Sales	Boston, MA
eBay, Inc	Financial Analyst	San Jose, CA
Google	Business Development	San Francisco, CA

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# Continuing Education (Graduate/Professional School/Other)

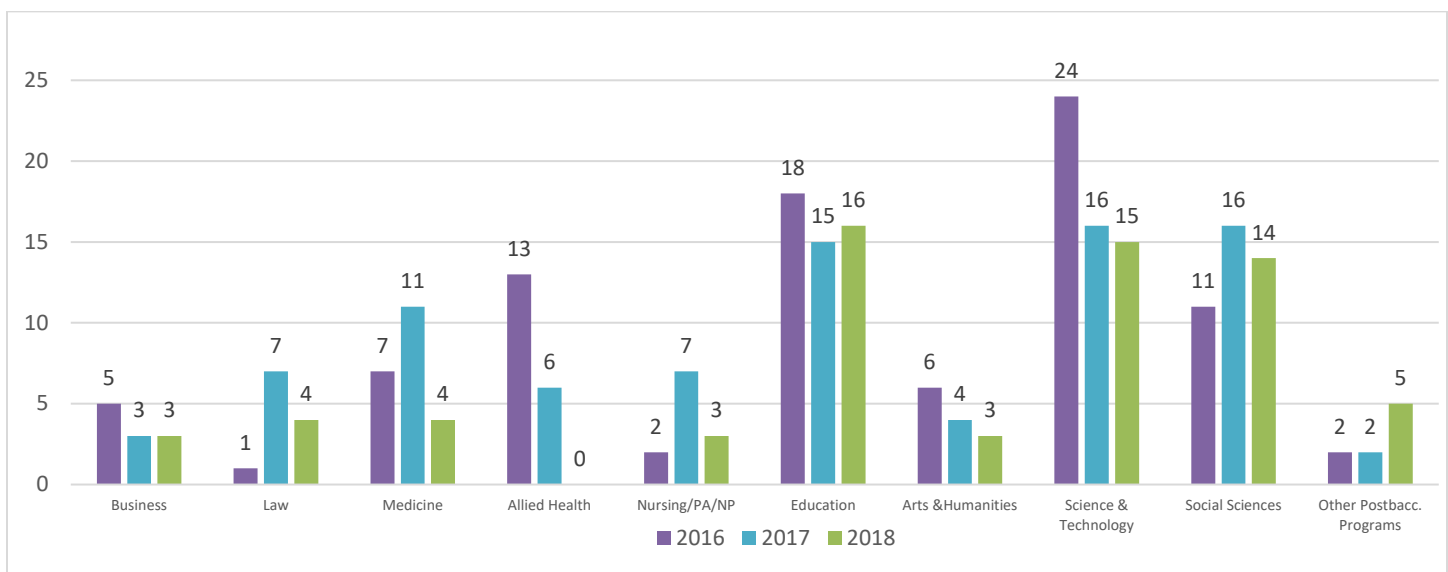
\*\* Data reclassified to reflect more accurately Medicine, Allied Health and Nursing/PA/NP fields. Retroactive corrections through 2007.

## Program Type

	2016	2017	2018
Business	5	3	3
Law	1	7	4
Medicine	7	11	4
Allied Health	13	6	0
Nursing/PA/NP	2	7	3
Education	18	15	16
Arts & Humanities	6	4	3
Science & Technology	24	16	15
Social Sciences	11	16	14
Other Postbacc. Programs	2	2	5
Not Indicated	0	2	1
<b>Total Continued Education</b>	<b>89</b>	<b>89</b>	<b>89</b>

	2016	2017	2018
Percent of class enrolled in continued education	21.8%	21.5%	18.5%

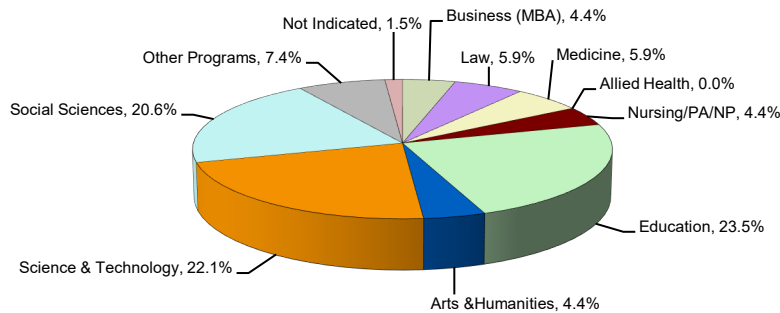
\* note: includes full-time and part-time graduate/professional school attendance



# Continuing Education (Type of Program)

Based on all FT/PT schools

<u>Continuing Education</u>	# attending	<u>Class of 2018</u>	%
Business (MBA)		3	4.4%
Law		4	5.9%
Medicine		4	5.9%
Allied Health		0	0.0%
Nursing/PA/NP		3	4.4%
Education		16	23.5%
Arts & Humanities		3	4.4%
Science & Technology		15	22.1%
Social Sciences		14	20.6%
Other Programs		5	7.4%
Not Indicated		1	1.5%
<b>Total Continued Educ</b>		<b>68</b>	<b>100.0%</b>



# Acceptance Rate Graduate/Professional School

## Acceptance Rate Graduate/Professional School

	Class of 2018		
	# Students who Applied	# Accepted into program	Acceptance Rate
Business (MBA)	1	0	0%
Law (JD)	7	6	86%
Medicine (MD,...)	7	5	71%
Allied Health	1	1	100%
Nursing/PA/NP	2	2	100%
Education	17	17	100%
Other Masters (MA, MS, MSW)	32	31	97%
Doctoral (PhD)	10	7	70%
Other Post-Baccalaureate Fields	4	4	100%
<b>Total Applicants (unduplicated)</b>	<b>77</b>	<b>70</b>	<b>90.9%</b>

# Sampling of Graduate Programs

Sampling of Graduate/Professional Programs for Class of 2018	Name of School	Program	Degree
<b>Arts&amp;Humanities</b>	University College Cork	Cork City, Ireland	Ethnomusicology
	St. John's College	Santa Fe, NM	Western Classics/Philosophy
	University of New Orleans	New Orleans, LA	MFA in Nonfiction Creative Writing
<b>Business</b>	Clarkson University	Potsdam, NY	General MBA - possible concentration in Global Supply Chain Management
	U. of Albany	Albany, NY	Business
<b>Education</b>	Columbia University	New York, NY	M.Ed
	St. John's University	Queens, NY	M.S. in School Psychology
	St. Lawrence University	Canton, NY	Educational Leadership
	Lesley University	Cambridge, NY	Early childhood education
	Dakota Wesleyan University	Mitchell, SD	Education and Administration
	St. Lawrence University	Canton, NY	Educational Studies Non-Certification
	St. Lawrence University	Canton, NY	Masters of Education
	Boston College	Boston, MA	Elementary Education
	SUNY Potsdam	Potsdam, NY	MST Childhood Ed Master's in Curriculum and Teaching
	Boston University	Boston, MA	Environmental Education
	Antioch University	Keene, NH	Environmental Education
<b>Law</b>	Plattsburgh State University of New York	Plattsburgh, NY	Special Education
	St. Bonaventure University	Allegany, NY	School Counseling
	Arizona State University	Online	Environmental Law
<b>Medicine/Dentistry/Pharmacy/Veterinary</b>	Vermont Law School	South Royalton, VT	JD & MELP
	University of Missouri School of Law	Columbia, MO	Law (JD)
	University of New England College of Osteopathic Medicine	Biddeford, ME	Doctor of Osteopathic Medicine(DO)
	SUNY Downstate	Brooklyn, NY	medicine
	University of Connecticut School of Dental Medicine	Farmington, CT	Dentistry
<b>Nursing/PA/NP</b>	Stony Brook University School of Dental Medicine	Stony Brook, NY	Dental (DDS)
	Morrisville State College	Morrisville NY	Nursing
	Colorado Mountain College	Glenwood, CO	Nursing Program

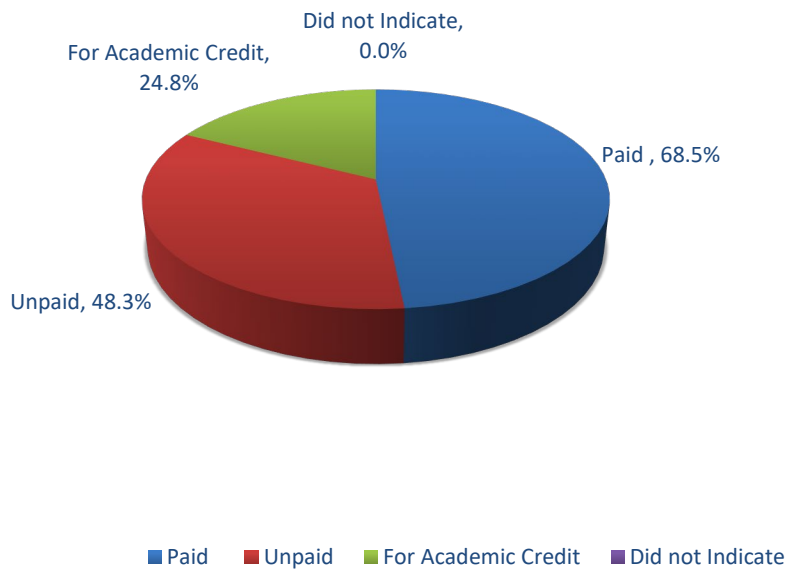
<b>Science&amp;Technology</b>	Louisiana State University	Baton Rouge, LA	Geology & Geophysics	
	Columbia University	New York, NY	M.S. Chemical Engineering	
	University of New Haven	West Haven, CT	Forensic Science Master of Science in Entrepreneurial Leadership	
	Babson College	Wellesley, MA		
	University College London	London, England, U.K.	MA Library and Information Studies Plant and Soil Sciences, Environmental Biogeochemistry	
	University of Delaware American University of Beirut	Newark, DE Beirut, Lebanon	Ecosystem Management MS in Environmental Health Science	
	University at Albany	Albany, NY		
	Ohio State University North Carolina State University	Columbus, OH Raleigh, NC	Genetics Physiology	
	Johns Hopkins University: Whiting School of Engineering	Laurel, MD (also online)	Masters in Computer and Electrical Engineering	
	University of Ottawa	Ottawa, ON, Canada	Neuroscience	
	Northern Arizona University	Flagstaff, AZ	Planetary Science	
	University of Oregon SUNY Upstate Medical University	Eugene, OR Syracuse, NY	Physics Biochemistry	
	Hunter College	New York, NY	Biological Sciences	
	<b>Social Sciences</b>	Binghamton University CCPA The George Washington University, Milken Institute School of Public Health	Binghamton, New York Washington D.C.	Social Work Global Health Policy
		Binghamton University	Binghamton, NY, USA	Social Work
Duke University Johns Hopkins University School of Advanced International Studies		Durham, NC Bologna, Italy, and Washington, DC	Global Health International Relations	
New York University		New York, NY	Museum Studies	
Binghamton University		Binghamton, NY	Masters in Public Administration	
University of Maine		Orono, Maine	Economics Global Governance, Policy, and Security	
American University		Washington, D.C.		
Misericordia University		Dallas, PA	Human Resource Management	
Johns Hopkins University		Baltimore, MD	Museum Studies	
American University		Washington, DC	Global Environmental Policy	
Hunter College		New York, NY	Urban Planning	
Syracuse University		Syracuse, NY	Political Science	
<b>Other</b>		Connecticut Real Estate	Connecticut	Real Estate License
		Ashworth College	Online	Veterinary Technician Certification
		University of Utah	Salt Lake City, UT 84102	Content Marketing Certificate

# Respondents who Completed Internships

Of the 374 respondents to this question, 260 individuals (69.5%) reported that they had completed at least one internship, a raise in percentage from the Class of 2017 (69.1%) and the Class of 2016 (65.4%).

The full breakdown of the number of internships per student for the Class of 2018 follows: 131 respondents (55%) completed one internship; 68 (29%) completed two; 26 (11%) completed three; 10 (4%) completed four; and 2 (1%) completed five or six.

### Type of Internship - Class of 2018



# Sampling of Internships

A&E Real Estate
ABM Industries
Acropolis Real Estate & Development
Adirondack Daily Enterprise Newspaper
Africa Yoga Project
Akerman LLP
Albany County Executive's Office
Albany Institute of History and Art
Allegiant Airlines
American Express
America's Public Television Stations
AmeriCorps
Anchor Capital Management
Aspen Grove Capital, LLC
Associates in Periodontics
AT Cross
AT&T
Atlantic Coast Mortgage
Audubon Aquarium of the Americas
Autism Society
AXA Advisors
Berkshire Hathaway Specialty Insurance
Bloomsbury Publishing Plc.
Blue Cross Blue Shield of Massachusetts
Bank of Montreal (BMO)
Bostonia Group
Bottega Venetta
Brigham and Women's Hospital
Brookings Institution
Broughton Hospital
Brown Brothers Harriman
Buffalo Niagara Riverkeeper
Burlington Segways
Canandaigua National Bank and Trust Company
Canton Economic Development Office
Canton-Potsdam Hospital
Cantor Fitzgerald
Capital FM Kenya
Catholic Charities
CDM-Smith
Ceci New York
Central Park Conservancy
Chanel, Inc.
Children of God Relief Institute
Cintas
City of Rome, NY
Civic Initiative Donahue Insitute
Clarity Capital Partners LLC
Clean Water Action
Colgate University Athletics - Marketing and Promotions
Condcast
Cotton Wood Gulth Foundation
Credit Agricole
Cybrex Therapeutics
Dealer.com
Democratic Congressional Campaign Committee
Department of Energy and Environmental Protection
Dr. Karen Kan Integrative Medicine & Acupuncture
eBay
Ecological Sustainable Landscape
Engineers Gate

Environmental Business Council
Environmental Voter Project
Estée Lauder Companies
Et Cetera Event Planning
Federal Deposit Insurance Corporation
Fidelity
Flying Kites
Fostering Futures
Foundling Museum
Freedom from Torture
Friends of Whalebone Cove
Fundación Mujeres
Gardenshare
GE
Global Leasing Company
Google
Government Pathways
Great Lakes Furnishing
Green Hummingbird Entertainment
Head Start
Henry's Fork Foundation
Hightower Advisors
Hilton
Holliday, Fenoglio, Fowler
Human Rights Council of South Africa
I CAN
I.E.S Salvador Dali
Indiana State Museum
Infobase
Inlay Design Studio
Institute of Ideas
Institute of World Politics
International Quality & Productivity Center
ITworx
Jesuit Refugee Service
Kieve Wavus Education Inc.
Kim Myers for Congress
Kitchen Designs
KPMG
Kunoco
La Casa de Panchita
Landmark Management
Little Monster Films
Loggerhead Marinelifelife Center
London & Partners
m2 media group
Maine Department of Transportation
Makerere University Medical School
Marlo Marketing
Mass Audubon
Massachusetts State House
McNair Scholars
McRae Capital Management
Memorial Sloan Kettering
Meredith Corporation
Miami Heat
Minnesota Zoo
Mnarani Turtle Watch
Morgan Stanley
Mpala Research Centre
Museum of Modern Art

Mwamba Research Center
NASA
National Ground Intelligence Center
National Immigration Law Center
National Olympic Committee
National Science Foundation
Nature Up North, St. Lawrence University
NBT Bank
North Country Children's Museum
Near East South Asia Center, National Defense University
NERA Economic Consulting
Nestle Waters North America
Neuronix
New Haven/León Sister City Project
New York City Public Advocate's Office
New York State Park Police
NGO Sustainability
NH Dept. of Environmental Services
Normandin Marketing
North Country Public Radio
north short health project
North Star Leasing
Northwestern Mutual
Northwoods Wildlife Center
NYS Department of Health
NYSARC Transitions
Office of NYC Mayor
Ogilvy
Oneida County Health Department
Operation Smile
Paleontological Research Institute
Penn State College of Medicine
People Making Good PR
PepsiCo
Polaris Industries
Preservation Studios LLC
ProKraft Africa
Prudential
RECESVID (Rehabilitation Centre for Victims of Domestic and Sexual Violence)
Renewal House
Reorg Research
Rome Memorial Hospital
Saratoga County Prosperity Partnership
Sasaki Associates
Senator Susan Collins
Shavers Creek Environmental Center, Penn State University
Shenzhen Open Innovation Lab
SLU Summer Research Fellowship
So & So Arts Club
SOS International
Sports Illustrated Play
St. Lawrence County Chamber of Commerce
St. Lawrence County Psychiatric Center
St. Lawrence County Public Health Office
St. Lawrence University Athletic Training Room
St. Lawrence University Communications
St. Lawrence University Office of Admissions
St. Paul's School
Stanley Black & Decker
U.S. Department of State
State Street Bank
STEMconnector
Stewart's Shops
Studio71

Symmetry Partners LLC
Syracuse University: The Maxwell School
T Schreiber Studio & Theatre
The Arts of Upper New York State
TD Ameritrade
Teach For America
Team IMPACT
TechnoServe
Teton Raptor Center
The American Pavilion, Cannes Film Festival
The Aspen Institute
The Beat
The Department of Environmental Conservation
The Grommet
The Migrant Learning Center (Thinking Classroom Foundation)
The Office of Jeremy Rifkin/The Foundation on Economic Trends
The Palomar
The State-Owned Assets Management Co.
The Student Conservation Association
The Valpo Surf Project
The Weave News
The Wild Center
The World Bank
Thinking Learning Foundation
Thomson Reuters
Tonic PR
Tory Burch
TwelfthMan Ltd
Twincraft Skincare
U.S. Senate
UBS
Uganda National Health Laboratories
UMASS Boston Baby Lab
UMass Civic Initiative
United Nations Association of Greater Boston
University of Lausanne
University of Rochester School of Medicine
University of Rouen
University of Vermont Chemistry Department
Upstate Hospital
US House of Representatives
US Senate
Utah Olympic Park
Valley Blue Sox
Vermont Republican Party
Warren County DA
WGBH Public Radio
Wilton Wildlife Preserve
Wohler Realty Group
Woods Hole Oceanographic Institute
World Bank
World Right
Wounded Warrior Project
Year Up
Youwei Library
Zekelman Industries
ZGirls