

**Selling Your
Abroad
Experience to
Employers**



**Center for International and
Intercultural Studies &
Career Services**

What Did You Gain?

- 75 Long-Term Outcomes
- Transferable Intercultural Skills



20 Transferable Intercultural Skills

1. Clear written and oral communication skills
2. Can communicate across barriers
3. Second (or more) language ability
4. Perseverance
5. Ability to work in a multicultural group
6. Ability to "fit in" to new groups
7. Motivation
8. Demonstrated initiative
9. Flexibility
10. Adaptability without judgment
11. Ability to work in a multilingual environment
12. Able to establish rapport quickly
13. Enhanced listening skills
14. Respect for difference and diversity
15. Sensitivity to cultural context
16. Ability to solve problems
17. Time management skills
18. Demonstrate self-confidence/self knowledge
19. Independence
20. Sense of curiosity

Top 20 Skills Employers Look For

1. Communication
2. Strong Work Ethic
3. Teamwork Skills
4. Motivation/Initiative
5. Analytical Skills
6. Computer Skills
7. Flexibility/Adaptability
8. Interpersonal Skills
9. Problem Solving
10. Technical Skills
11. Detail Oriented
12. Organizational Skills
13. Self-Confidence
14. Leaderships Skills
15. Tactfulness
16. Friendly/Outgoing
17. Creativity
18. Strategic Planning
19. Risk Taker
20. Sense of Humor

What Employers Look for and What Skills You Have Gained

How They Match Up...

- | | |
|-----------------------------|---|
| 1. Communication | 1. Clear written and oral communication skills |
| 2. Strong Work Ethic | 2. Can communicate across barriers |
| 3. Teamwork Skills | 3. Second (or more) language ability |
| 4. Motivation/Initiative | 4. Perseverance |
| 5. Analytical Skills | 5. Ability to work in a multicultural group |
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| 7. Flexibility/Adaptability | 7. Motivation |
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| 20. Sense of Humor | 20. Sense of curiosity |

Presenting Experience Effectively

- Resume

EDUCATION	
St. Lawrence University , Canton, NY Bachelor of Arts Major: Economics Minor: Environmental Studies	Anticipated Graduation: May 2011 Cumulative GPA: 3.156/ 4.000
Study Abroad: Kenya Summer Abroad Program , St. Lawrence University, Nairobi, Kenya • Studied health care in the developing world through a community-based learning program	Summer 2009

EDUCATION	
St. Lawrence University , Canton, NY Bachelor of Arts Major: Economics Minor: Environmental Studies	Anticipated Graduation: May 2011 Cumulative GPA: 3.156/ 4.000
STUDY ABROAD EXPERIENCE	
France Abroad Program , Universite de Rouen, Rouen, France • Fully immersed in French Culture; took variety of courses in French, studied in French and lived with host family for four months • Enhanced communication skills learning to comprehend information across the language barrier in speaking, reading and writing • Planned and organized trips with a group of students to explore other areas of France and cultures of surrounding countries	Fall 2009

Presenting Experience Effectively

- Cover Letter

During the five months that I spent in Vienna, I not only learned a lot about myself, but I gained confidence in my abilities to communicate with people from a diversity of backgrounds. I am eager to obtain a position that will allow me to utilize such skills, and permit me to continue learning about cultures different from my own.

Through my experiences abroad I gained many skills that will assist me as I pursue a career in public relations. The confidence and leadership abilities I acquired through independent and group trips to various countries will carry over to any position I hold in the future as this field requires great communication skills, teamwork, and ability to work with people from diverse backgrounds.

Presenting Experience Effectively

- Interview
 - Don't be afraid to show excitement/passion about experience
 - Make a list of top skills you strengthened during this experience and make sure to talk about them
 - Identify specific things the company is looking for and relate them to your abroad experience

Good Interview Questions for International Answers...

- What experience on your resume are you the most proud of and why?
- Describe for me your most rewarding accomplishment since you've started college
- Give an example of a challenge you had to face and how you over came that challenge
- What are your greatest strengths
- Explain a time that you had a conflict with someone and how you dealt with that
- Give an example of when you were a good leader
- Give a recent example of working as part of a team
- Describe a time that you took initiative on a project or plan

Formatting Your Documents

- [Going Global](#)
- Career Services Office
 - Resume vs. CV